

Becker Mining Sweden AB is looking for an experienced:

## Sales Manager Nordics (m/f/d)

### Becker Mining Systems Group

Natural resources are finite and their extraction demanding. Our 1,500 employees worldwide support customers in transforming raw material extraction — increasing productivity and operational safety while reducing environmental impact.

We are looking for a driven Sales Manager to take full ownership of our Nordic markets at the earliest opportunity.

### Your responsibilities

- Manage and develop existing key accounts and identify new business opportunities across Sweden, Finland and Norway
- Serve as the key interface between Nordic customers and our international engineering teams, translating technical requirements into viable solutions
- Report regularly to Becker Mining Sweden AB Management on sales activities, pipeline status and market developments
- Build and maintain strong relationships through regular on-site visits to mines and customer operations across the Nordics
- Own the full sales cycle, from first contact to closing and beyond
- Coordinate bids and technical proposals together with internal engineering and project teams
- Represent Becker Mining at trade shows and industry events (e.g. Euro Mine Expo)
- Handling day-to-day operations of the Swedish subsidiary (invoicing, VAT, customer logistics)

### Your profile

- Proven B2B sales experience, ideally in mining, industrial equipment, or related sectors
- Well-connected in the Nordic mining industry — an existing network is a clear advantage
- Strong technical understanding or genuine willingness to develop one
- Comfortable with frequent travel to mine sites across the Nordics
- Fluent in Swedish and English; Finnish or German is a plus
- Self-starter who thrives in an independent, entrepreneurial setup
- Based in or willing to relocate to northern Sweden (Luleå, Skellefteå, or Gällivare)

### What we offer

- A highly independent role with real ownership and direct market responsibility
- Access to a strong international product portfolio and engineering support
- Diverse development opportunities within an international group
- Competitive compensation package

Please send your application to:  
[careers@becker-mining.com](mailto:careers@becker-mining.com)



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